SA BUSINESS SCHOOL

*Lead change. Build stronger teams. Drive lasting impact.*



# TEAM MOTIVATION & PERFORMANCE

## COURSE OUTLINE

**UNIT STANDARD**
**242819; 11473**

This course is intended for junior managers, supervisors and line managers, introducing motivation and developing skills to set performance goals, formulate development plans, and monitor and evaluate performance.

### MOTIVATE AND BUILD A TEAM

**(Unit Standard 242819)**

- Explaining the importance of motivating a team.
- Demonstrating an understanding of self and team members in a workplace.
- Applying theories of motivation and group dynamics.
- Implementing a plan of action to strengthen a team.
- Providing feedback and recognising achievements.

### MANAGE INDIVIDUAL AND TEAM PERFORMANCE

**(Unit Standard 11473)**

- Understand the work environment
- gather and use information relevant to managing individual and team performance
- apply basic negotiation, interviewing and interpersonal skills.

**DURATION**
6 DAYS

**CREDITS**
18 CREDITS

**DELIVERY METHOD**
ONLINE, BLENDED AND INSTRUCTOR-LED LEARNING